

# BTEC Level 1 Certificate in Retail Knowledge

<b>Accreditation</b>	BTEC
<b>Course duration</b>	5 Days
<b>Certificate valid for</b>	Never expires

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## Who should attend

The BTEC Level 1 Certificate in Retail Knowledge is eligible for Adult Education Funding and is an ideal introduction into the retail sector. Individuals will gain a nationally recognised Retail Knowledge Level 1 Certificate.

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## Course information

### Overview

The Pearson BTEC Level 1 Certificate in Retail Knowledge qualifications are for learners who want to gain employment in the retail sector such as sales assistant or advisor. They develop and demonstrate the retail sector-related knowledge to underpin competence in a job role. This includes the principles and practices behind the core tasks and responsibilities related to the job as well as wider work-related knowledge such as customer services, sales, quality and stock control, payment handling, buying, store management and people management.

### Course Content

The course will cover the following subjects to teach and develop the potential employee and to build their confidence and effectiveness in employment;

- Understanding the business of retail
  - Understanding customer service in the retail sector
  - Understanding the retail selling process
  - Understanding how individuals and teams contribute to the effectiveness of a retail business
  - Understanding how a retail business maintains health and safety on its premises
  - Understanding the handling of customer payments in a retail business
  - Understanding the control, receipt and storage of stock in a retail business
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## Assessment

Classroom delivery, with achievement of the assessment criteria evidenced through contextualised, vocationally-related and practical experiences, along with completion of portfolio of evidence.

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## Certification

Delegates will be awarded the Pearson BTEC Level 1 Certificate in Retail Knowledge.

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## More details

### Progression Opportunities

Level 1 qualifications are designed to enhance learners' work and life skills in a range of vocational contexts. They are appropriate for a diverse range of learners including:

- Adults returning to study
- Adults seeking to obtain employment in the retail industry
- Those who have not yet achieved accredited qualifications
- Those with specific learning needs

The intended destinations for Learners who successfully achieving these qualifications can progress to:

- National Vocational Qualifications (NVQs)
- Diplomas
- Apprenticeships
- Supported employment
- Independent living

For adult learners, the Pearson BTEC Level 1 Certificate can extend their knowledge and understanding of work in a particular sector. It is a suitable qualification for those wishing to change career or move into a particular area of employment following a career break.

### Funding and Support

We are able to offer this course fully funded through The Adult Education Budget (AEB) and European Social Funding (ESF) - subject to eligibility, Please contact us to find out more about eligibility, along with the course dates we have running in various locations around the UK.